

Equipment

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Dear Rob,

Been meaning to communicate for some time - it was good to see you at the FEN if under somewhat strained/strange and work-load situation. Thanks for the support anyway and apologies for any hassles. I know John's (Davies) view of the FEN (and especially of Ron and his Peavey gear), but that shouldn't detract from the task at hand ie: to promote and produce the best local unplugged (and/or wired-up) singersongwriters and related musicians.

So saying let us know what's happening in the world of flight-cases and related packing equipment. There is a great potential market down here, you know. When you left it was all city and all white. Things are changing and many kwaZulu/Natal musicians will be forming a significant part of the music-economy of this country. Already 2 major European music instrument manufacturers want to take on the Japanese and the local Gauteng 'monopolies.' Even John & CO can't see the wood for the trees - if you'll excuse the guitar related pun - there are an estimated 500,000 musicians in this province....hard to prove ofcourse, because the official national tally is approx 25,000.

Whatever, 3rd Ear Music has been 'taken-over' by a group of kwaZulu/Natal people who see us as a music publisher first and a music facilitator second - it's in the latter area that we may (no promises) be of some help/influence. Failing which, guitar cases and flight-cases will remain import cases, for what it's worth. The idea ofcourse, is to get in on the ground floor. It's a pity that John let's personal attitudes get in the way of long-term business considerations. I've tried to steer things his way (as I'm doing with you) only because the future so bright I have to photo-grey's...

Regards,

DAVID

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