

05/27/97 1:07 PM

Note to Rich Linnell from David Marks

re: Country Tours / Don Williams / Willie Nelson - Sound / Sponsors

Dear Rich,

re: Don Williams Sound - The quote we got for R12,500 per show was for LIGHTS ONLY. I only had the 2nd page fax - I thought there was something wrong - even when GEAR HIRE spoke to me - about having equipment & staff in the main-centers - I thought what a great bargain.....this morning they called to say SORRY! The SOUND page is coming.....! as soon as I get SOUND CORPORATION and SELBY'S I will let you have the copies. So keep your figures more-or-less the same.

SOUND CORPORATION are very negotiable and have been asked to quote on the ZIMBABWE leg of the tour.

STANDARD BANK want to confirm by Monday. I'm wondering if the MAGALIESBERG venue would be a bet? GOOD HOPE will get back to us tomorrow.

Sponsors - MATT & NELIA HURTER have been seeing SA BREWERIES ...there is GREAT interest. Problem is, so has RAEL BIRNS. I've said nothing to RAEL, as of yet. I don't want to get involved. He's been sitting on this thing and complaining - if MATT (Chariman of the SA COUNTRY MUSIC MUSIC ASSOCIATION) gets the deal, then it's nobody's fault but RAEL'S. Perhaps you can start thinking how to be as diplomatic as possible...whatever happens I don't want anybody to blow this one. It looks good and I'm not too sure who has the better handle on it.

NELIA called - I told her that RAEL was chasing the same people - she is negotiating for a long term Country Music Sponsor - as the people connected with C&W music followers they feel very confident....although I've heard it all before. TONY PODDS sat on it and RAEL only started last week. These CMA guys have, apparently, been at it for some time - since we spoke about WILLIE - mainly with their furniture people, who have now finally said No!

I'm not going to be in this evening - hence the note.

Will get a ticket for KERRY in INNEXES. Same sound as quoted for DON'S tour by GEAR HOUSE.

Regards,

DAVID